

8:00 a.m. – 9:30 a.m.	Team Leader Training & Breakfast — 8 Elements of a Team Leader
9:30 a.m. – 9:55 a.m.	Registration
10:00 a.m. – 10:05 a.m.	Welcome to MN!! – <i>Liz Hawkinson (MC)</i>
10:05 a.m. – 10:45 a.m.	NEW Possibilities with Usborne Books & More – <i>Randall White, CEO</i>
10:45 a.m. – 11:30 a.m.	A World of Possibilities – <i>Ruth Smith, Director & Becky Dean, Ambassador</i>
11:30 a.m. – Noon	Connect with Product Knowledge – <i>Kathy Long, 2011 Supervisor of the Year</i>
Noon to 1:20 p.m.	LUNCH

	<i>Leader Track</i>	<i>Home Show Track</i>	<i>and MORE!</i>
1:30 – 2:10 p.m.	I've Promoted to Team Leader, Now What? <i>Liz Hawkinson</i>	Bountiful Bookings Feed your business a steady diet of home shows! <i>Katie Hewitt</i>	Hit Your Target in the S&L Market <i>Tracey Boraas</i>
2:20 – 3:00 p.m.		The Home Show Bag of Tricks! <i>Jessica Anderson</i>	Running Your Business to Make a Profit <i>Tom Dean</i>
3:00 – 3:30 p.m.	COOKIE BREAK		
3:30 – 4:10 p.m.	Promoting Out Team Leaders Helping Others, Help Yourself <i>Barb Karel & Natalie Van Houten</i>	Putting the "oh" Back in SHOWS <i>Ann Janisch</i>	Booths – Connect with Customers <i>Erin Lenz</i>
4:20 – 5:00 p.m.	Solutions Session 8 Elements of a Team Leader <i>Becky Dean</i>	Connecting with Your Hostesses <i>Jody Wiele</i>	Promoting to Team Leader Leadership is Not a Title – It's an Attitude <i>Kaitie Malchow</i>

5:10 p.m. – 6:00 p.m.

Connect for Comfortable Recruiting – *Katie Hewitt, Ambassador*
Drawing for Door Prizes – *Liz Hawkinson*